



# WellSky® Revenue Cycle Services for Home Infusion

Harness the expertise of the WellSky home infusion revenue cycle team



The rising demand for home infusion and specialty pharmacy services has put pressure on providers to efficiently manage billing and back-office operations. This pressure not only poses a risk to team morale, but also to patient care and financial performance.

With WellSky Revenue Cycle Services, home infusion providers have been able to **optimize reimbursement, boost efficiency, improve cash flow, and minimize days sales outstanding (DSO)**. Our team of skilled specialists can take on certain tasks for you, like outsourced billing, collections, audit analysis, and due diligence services, freeing up your valuable time.

## End-to-end billing support

Through our comprehensive approach, we identify any upstream processes that may affect reimbursement, and we offer expert advice and techniques to prevent cash flow disruptions. **Our experts provide transparent and immediate feedback** — which is critical to an efficient, compliant, and accurate billing process.

With consistent reporting and analysis (including monthly and quarterly summaries of your reimbursement activity), our team can adapt and adjust your strategy to ensure your organization receives accurate payment.

## 25 years of experience and a proven track record of success

We help providers like you experience:

- ➡ Average cash-to-net revenue of 97%
- ➡ DSO less than 50 days
- ➡ 3% or less bad debt write-offs

## Streamline back-office operations, improve financial performance, and stay ahead of the competition

Our services include:

- All-inclusive rate based on monthly net revenue
- Front-end pharmacy support and intake (eligibility/authorization)
- Audit support
- Ongoing system review
- Highly trained account managers focused solely on your organization
- A dedicated team for managing billing and collections
- Electronic claims submission
- Continuous review of accounts receivable (AR aging)

Get started today with **WellSky Revenue Cycle Services!**

[wellsky.com/demo](https://wellsky.com/demo) | 1-855-wellsky | [sales@wellsky.com](mailto:sales@wellsky.com)

Get started today with  
WellSky Revenue Cycle Services!



Connected care. Smarter care.

[wellsky.com/demo](https://wellsky.com/demo) | 1-855-wellsky | [sales@wellsky.com](mailto:sales@wellsky.com)