



## TIPS FROM THE TRENCHES: COLLABORATION WITH ARCHITECTS, BUILDERS AND LANDSCAPE CONTRACTORS

2:00 PM – 3:15 PM  
Saturday  
November 12, 2022

Room 213-214

*A panel conversation with*

Kate Stickley, ASLA  
*Arterra Landscape Architects*

Larry Steele, ASLA  
*Siteworks Landscape*

Jeff Jungsten  
*Jungsten Construction*

Jonathan Feldman  
*Feldman Architecture*

This session will provide insight into how landscape architects can create the dream team approach from design through construction on residential projects. Explore methods of balancing creative design, materiality and practical constructibility. Learn best practices from strategic partners on how to create successful projects through case studies and frank dialogue.

## LEARNING OBJECTIVES

Learn strategies that foster respect and create a collaborative approach

Articulate methods that support best practices for co-creating design vision for a project with architects and the design team

Understand the how to engage and incorporate practical construction knowledge into design, and learn best practices and common mistakes in developing construction details

Gain a better understanding about communicating our designs to tradespeople and what empowers their best work, and how to incorporate artisanal & trade knowledge into design and CDs

Learn how custom residential scale projects can be an incubator for innovation in design and technical detailing

## OUTLINE

### **What does collaboration look like during the design process from each side of the table?**

- The importance of developing a unified project vision
- How do form and materiality of the buildings inform the site design?
- How does a keen understanding of the site inform the design of the buildings?
- Costing information during each phase of design, it's impact on site design & detailing
- Practical construction experience and technical knowledge as a resource to detailing
- Links to artisans and specialty contractors for R & D with materials
- Understanding what a builder can bring to project organization; timeline and permitting
- Practical construction experience and technical knowledge as a resource to detailing

### **When is the optimal time to include landscape contractors, artisans and builders?**

- Building the team; introductions early for best practices
- How to incorporate constructability into details, materials selections and bidding process
- Preconstruction agreements; how do they work, what are the benefits?
- Building project teams in pre-design and the importance of marketing connections

### **Communication strategies during construction.**

- Utilizing the braintrust as issues arise and changes occur
- Knowing the clients and their relationships with architect; not reinventing the wheel in materials and detailing
- Presentation strategies and banking on what has worked
- Maintaining the design vision during construction as changes occur
- Building a working relationship so that expectations are known and foreseen
- How to establish mutual respect on job sites
- Effective ways of conveying the project vision to the people building the work
- The importance of communicating expectations of the level of detail & quality in picking subs
- Determining scope; what's best in GC or LC scope for each project
- Constructive ways to talk with the trades to bring out the best in everyone





Kate Stickley, ASLA, Founding Partner  
*Arterra Landscape Architects*

The hours spent clearing brambles for trails in the woods behind her home in the Brandywine River Valley might have been the first hint that Kate was destined to become a landscape architect.

After studying landscape architecture at Michigan State University, Kate practiced large-scale resort design in the Southeastern United States and throughout the Caribbean. During her tenure at EDSA, Kate experienced the tradition and mastery of old world craftsmanship while practicing 4 years in the South of France. This love of crafting exceptional detailing and design was the basis for cofounding Arterra in 2003.



Larry Steele, ASLA, VP and Co-founder  
*Siteworks Landscape Architects*

Larry's passion for gardening, plants (especially roses) and all things "landscape" began at the very early age of eight when he designed his family's rose garden. This passion was passed on to him from a long family of gardeners including his parents who both grew up in Portland, Oregon — the City of Roses.

Not surprisingly Larry later went to Cornell and received a Bachelor of Science degree in landscape architecture. Following graduation he practiced as a landscape architect for a number of years before cofounding Siteworks with Tom Brumfield.



Jonathan Feldman, Founding Partner  
*Feldman Architecture*

Jonathan, AIA, LEED AP, is Feldman Architecture's Founding Partner and CEO. Since establishing the firm in 2003, he has led its development into a residential and commercial design practice recognized for creating warm, light-filled spaces with an understated modern aesthetic. Jonathan is passionate about design that solves complex problems and is committed to creating solutions that significantly improve the way we live and interact with our planet.



Jeff Jungsten, President  
*Jungsten Construction*

Jeff is the first point of contact for clients, and oversees all aspects of Jungsten Construction's business, focusing on unique custom properties that integrate building and site. He has more than 38 years of construction experience. Jeff is an Advanced Certified Green Building Professional, and leads the company's extensive sustainability efforts. His vision for sustainable success and his single-minded dedication to Jungsten Construction's clients are key to the company's impressive growth and strong reputation.