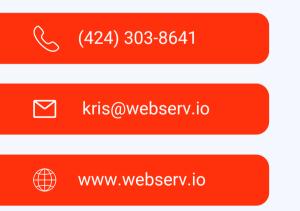
# A Growing Digital Marketing Team

You want a strategic partner that actually takes the time to understand your business — tailors strategy to your situation — and gives you insights tied to revenue so you can win budgets and make mission-critical decisions.







Your Strategic Partners in Healthcare Marketing

## Predictable Growth Methodology

When it comes to growing your business, we don't guess. We know. Years of research and client successes have brought us to these five, essential pillars of predictable growth:

#### 1. Research

We get to know your customer better than they know themselves.

#### 2. Analytics

We give you the numbers. ALL the numbers.

#### 3. Strategy

We don't just create strategy. We create your strategy.

#### 4. Creative

We join the customer conversation.

#### 5. Growth

We've got scaling down to a science.

## Your New Capabilities

### Paid Media

We'll analyze your paid media strategy, set up integrated analytics to tie sales with marketing, and recommend multi-channel strategies (paid search, paid social, programmatic, HCP marketing, and niche websites) across your buyer's journey to exceed revenue goals.

## Earned & Owned

We'll dive into your customer's pain points and where they hang out — execute a high-converting SEO strategy that drives sales, not clicks — and run PR strategies that meet your ideal buyers to skyrocket your visibility.

#### **Brand Development**

We'll dive into you, your customer, and your business goals to nail branding and positioning — translate it into website development, brand management, and style guides, to turn more leads into customers.

## Strategy

As partners, we'll help you understand your market and competition to put together go-to-market strategies. Along with the moving parts (marketing automation, integrated analytics, mar-tech consulting, and more) to execute and scale with confidence.

