

#### Why Spirometry?

It's Important - Your office sees patients with indications for spirometry on a daily basis. Spirometry is the gold standard to support or exclude the diagnosis of both asthma and COPD and then for management once a diagnosis is made. The earlier you detect the disease; the easier you can deal with it.

It's Good Medicine - Your patients are correctly diagnosed and treated more accurately and conveniently in your office.

It's Easy - Unless the equipment is easy to use, it will not be fully utilized by your staff. All Micro Direct spirometers are menu driven via a large graphic display and the test takes less then five minutes to perform. The easy-to-read reports, quality checks and built-in interpretation assist with your diagnosis.

It's Safe - The SpiroSafe Filter is a disposable viral/bacterial filtered mouthpiece that helps to protect your patients and staff. It is >99% effective against viral and bacterial cross-contamination.

It's Good Business - Office spirometry is third party reimbursable with an average reimbursement of \$28 for a simple five minute non-invasive test. The average primary care physician tests ten patients per week and pays for their equipment in three months or less then generates over \$14,000 per year in additional revenue.

Why Micro Direct? - Only Micro Direct offers a complete line of automated spirometers designed to meet your needs. Each utilize inexpensive, readily available mouthpieces and meet all ATS/ERS standards. Micro Direct's spirometry experts will help you choose the right spirometer and then fully support your staff from proper testing techniques through billing questions; and all Micro Direct spirometers are backed by a 30-day money back guarantee.



When ordering online use coupon code:

AAP22



SpiroSafe Filter Order #3385 \$110/box of 100



MicroCheck
One-Way Mouthpiece
Order #3395
\$84/box of 200



Adult Cardboard
Mouthpiece
Order #3314SB or #3314B5
\$42/box of 200
\$95/box of 500



Pediatric Mouthpiece Order #3301 \$22/bag of 100

Ask about discounted pricing on blanket orders for mouthpieces or filters

# **Spirometry Solutions from Micro Direct Your Spirometry Specialist AAP Show Specials 2022**

### Alpha (MD6000) Desktop

- Accurate, Stable Fleisch Pneumotach
- Updated Test Quality Grading System
- ❖ Meets 2019 ATS/ERS Standards
- Live Testing Prompts
- ❖ GLI Predicted Equations with LLN &
- Automatic Interpretation based on ATS/ ERS & GOLD Standards
- Clear, Easy-to-Read Report
- Pre/Post Bronchodilator Comparison
- ❖ PDF Report Generation Software
- Autoclavable Flow Head
- Complete with Durable Carry Case
- Comes with Connect Software to provide connectivity to your EMR via HL-7 and GDT
- 2-Year or 5-Year Warranty if registered within 30-days of purchase

\$2,499

\$2,249

\$2,459

\$2,215

\$1,099

\$990

# Pneumotrac (MD6800)

- ❖ Supplied with SpiroTrac 6 PC Software Accurate, Stable Fleisch Pneumotach
- ❖ Meets 2019 ATS/ERS Standards
- ❖ Real Time FV Loop or VT Curve
- Choice of Child Friendly Incentives
- ❖ 8 1/2" x 11" Printout
- Pre/Post Bronchodilator Comparison
- Automatic Interpretation based on ATS/ERS & GOLD Standards
- ❖ Clear, Easy-To-Read Reports
- ❖ GLI predicted equations and Z-scores
- On-Screen Test Quality Prompts
- Autoclavable Flow Head
- HL-7 and GDT provide connectivity to your EMR via Comes with Connect Software to
- 2-Year or 5-Year Warranty if registered within 30-days of purchase

## Micro (MD6300)

Spiro√ Lung Monitor (MD03)

- ❖ Displays 8 Parameters out of 48 Available \* Accurate, Stable Fleisch Pneumotach
- \* Post Bronchodilator Comparison
- ❖ 750 Test Session Memory
- ❖ Uses 4 Non-Rechargeable AAA Batteries or USB Connection to PC
- Colored LCD Touchscreen for Simple and Intuitive Operation Supplied with Reports Software
- Choice of NHANES or GLI Predicted Equations
- ❖ Includes Reports Software for PDF
- Quick and Easy Calibration Verification Routine Ensures Accurate Results
- ❖ 5-Year Warranty with Product Registration

### ↑ 1-Year Warranty **❖** Large Graphical Display Stores 200 Test Quick and Easy to Use Quality Blow Indicator ❖ Measures and Displays FEV₁, FEV₆, & Home Monitor with USB Connection

### \$350 \$315

Spiro√ (MD01) Home Monitor

- ❖ Measures and Displays FEV₁, FEV6 & FEV¹/FEV<sup>6</sup>
- Quick and Easy to Use
- Quality Blow Indicator
- ❖ Stores 200 Test Large Graphical Display
- 1-Year Warranty

\$295

\$265









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