

Let's Change Lives: Partnering to Improve Injection & Infusion Experience and Adherence



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Eliminate Unnecessary Pain

Would You Prefer This?





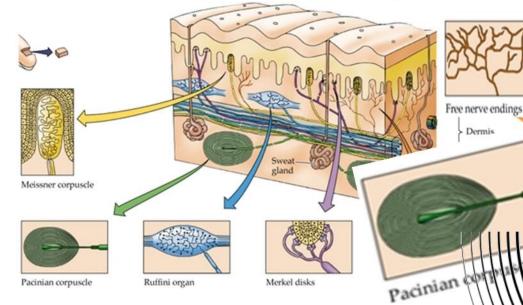
Or This?

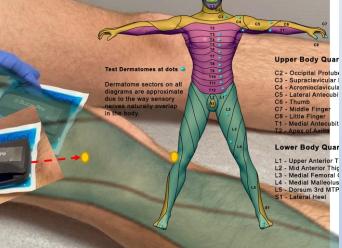




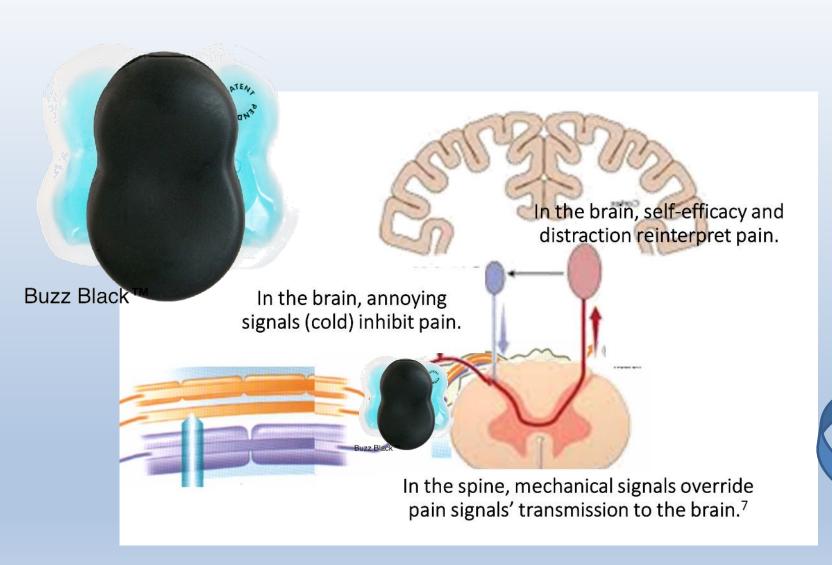
1: Pain-Canceling Frequency

Mechanoreceptors fire at different mechanical frequency thresholds. Pacinian (180-250Hz)¹ block pain most.²





90% of Pain Receptor Pain Reduction







3: Reduces Fear





3: Reduces Fear



"My daughter was diagnosed at just before 2 years old with...Gaucher Disease. The treatment she receives is an enzyme replacement therapy that is done intravenously every 10 days. She uses lidocaine to numb the area before, but since her 2nd treatment and our discovery of the Buzzy, she will not proceed without her ladybug.

Because of the comfort, it has created for her, she wants to share this with other children."

Use Cases Over 75 Published Clinical Trials * 6 Meta-analyses

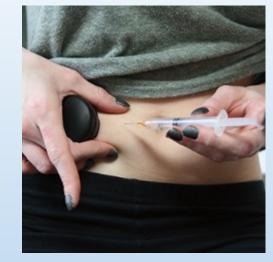




Vasovagal Blocked



50% Fear Reduction



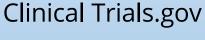
Biologic Injections

MAUT

Adherence enhanced

Improved Bicillin adherence - now on national guidelines

J Paediatr Child Health 2014 Feb;50(2):112-7.



0 vasovagal symptoms in Buzzy groups; 1/10 in non-Buzzy with lightheaded, nausea sensations

Meta-analysis Ballard et al

Improved adult injection satisfaction Pain 74% reduced, satisfaction 95 v. 84. P<.001 both

Sahin et al.



Optimizing the Transition - Welcome Kit

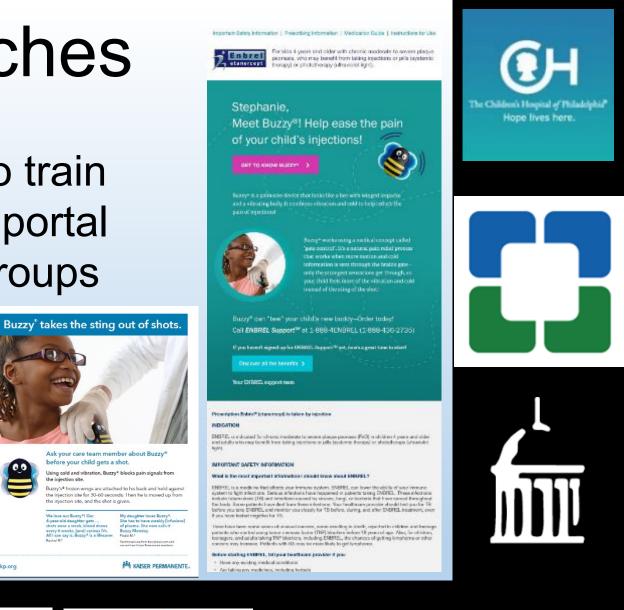
• Patients' experience is determined by confidence and first experiences.

Objective: Create positive initial patient experience by empowering them to minimize pain or fear. Make first impression warm and not medically intimidating. Reducing injection site reactions helps keep patients adherent and see results.



Partnership Approaches

- **Include in Starter Kit**
- Medical equipment for MDs to train
- Offer through patient support portal
- Donation to patient support groups



GRIFOLS

before your child gets a shot.

he injection site, and the shot is given

he injection site.

Ve love our Buzzy®! O

kp.org







Thank You

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Buzzy® Proven Most Effective for Pain AND FEAR

Conclusion: Interventions using **coolant and vibration together**, as well as a combination of site-specific and patient-led interventions, showed the most consistent effects in reducing self-reported pain, fear or distress."

Lee VY, Caillaud C et al. Improving vaccine-related pain, distress or fear in healthy children and adolescents–a systematic search of patient-focused interventions, Human Vaccines & Immunotherapeutics, 2018;14:11, 2737-2747



FROST 🕉 SULLIVAN

2017 Technology Leader In Localized Pain Relief Therapy

