

# College of Employment Services

Build better days through enriching careers.

## What is DirectCourse?

DirectCourse is trusted training that's built on the latest research and delivered online via a powerful learning management system (LMS).

## What makes us different?

### The best content.

We partner with industry experts to create content based on the latest leading research. To write and refine our content, we work with university centers supported by the National Institute on Disability, Independent Living and Rehabilitation Research.

### A trusted platform.

We use our own learning management system, Elsevier Performance Manager, to make learning simple and help you meet compliance standards. **To learn more about our LMS, visit [directcourseonline.com/lms](https://directcourseonline.com/lms).**

“ (Our employment professionals) really enjoyed doing the training this way. They get quality information, and it's so much more efficient.

– Rachel Dean, Communications Manager and Training Coordinator, Gateway Services  
College of Employment Services Customer

## College of Employment Services a DirectCourse curriculum

Guiding people toward fulfilling careers is a vital part of ensuring that people with disabilities live rewarding lives in the community. The work you do goes beyond the people you work with – you're helping build a more inclusive society for everyone. But as the workforce continues to change, you have to ensure that your organization is fully prepared to help others find their place in their communities.

The College of Employment Services offers courses built around a nationally recognized set of competencies from the Association of People Supporting EmploymentFirst (APSE). It's training you can trust to ensure that everyone at your organization delivers the best guidance throughout finding and maintaining meaningful employment.

### Train efficiently.

Elsevier Performance Manager makes it easy to see the training progress of all of your employment professionals – and assign courses as needed. You'll have a documented record of training, competencies, assessments, certifications, and more for your entire staff. Your costs will decrease, as DirectCourse lets you avoid the expenses of in-person instruction, travel and valuable time lost in classrooms.

### Celebrate diversity.

As advocates for a group with a variety of challenges, your staff demands training that addresses the diverse needs of your customer base. The College of Employment Services empowers your staff to pursue success stories for the people they support, and to promote the message of community inclusion for all, celebrating individuality.



To create courses based on the most recent insight and research, we partner with the Institute for Community Inclusion, an industry-leading program at the University of Massachusetts Boston. The ICI's research focuses on creating the full inclusion of people with disabilities into all aspects of society and community.

## Our Courses

At DirectCourse, we're able to empower your staff to build their careers while improving their skills in assisting people with disabilities or other challenges in finding, maintaining and enjoying jobs.

**We offer courses filled with trusted training across key areas in employment services, including:**

- Strategies for Effective Job Development
- Principles of Career Development
- Foundations of Employment Services
- Understanding Business Perspectives
- Performance Coaching and Support
- Using Work Incentives Toward Self-Sufficiency
- Funding Employment Services
- Ticket to Work

### See everything the College of Employment Services has to offer.

Visit [directcourseonline.com/ecatalog](https://directcourseonline.com/ecatalog) to learn more.

DirectCourse has you covered.

- ✓ Expert Content
- ✓ Compliance Tracking
- ✓ Customizable Training

DirectCourse is a collaboration between Elsevier and the University of Minnesota's Research and Training Center on Community Living.