

 **SOWINGO**TM The Best-Run Practices use Sowingo

Learn how Rob's Dental Practice saved over **\$30,000** in one year.

Why inventory management matters?

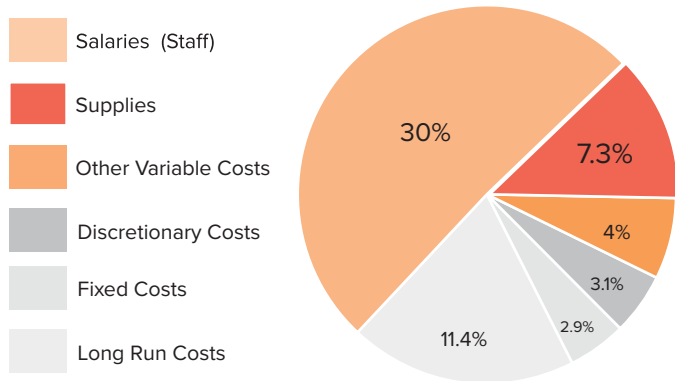
Empower your staff and increase your bottom line!



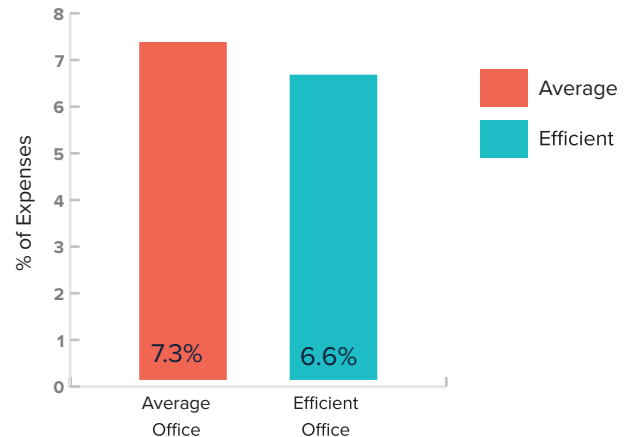
Why Inventory Matters?

Supplies are the second highest single cost for practices after employee salaries.

Breakdown of Expenses for the Average Dental Practice



Supply spend for Average vs. Efficient practices⁽¹⁾



"A 15% reduction in dental supply costs would save the average practice approximately \$10,000 a year"⁽¹⁾

General practices typically stock over 150 supplies from multiple vendors. If you're a specialist or offer specialty procedures (such as implants) the number of supplies increase rapidly as well as the associated costs.⁽²⁾

Control Inventory Costs: Usage & Spending Reports

Understand how, when & where your money is being spent

Instantly review detailed reports on spending patterns and history.

Understanding your spending can give you insights, enabling you to avoid last minute ordering and negotiate with vendors.

Retiring or want to sell your practice in the future?

Inventory management matters! Practices that have implemented inventory management systems, such as Sowingo, have

increased their practice valuations by 10% ⁽²⁾

Modules for Specialists

Easily track purchased and consignment implant inventory with the mobile and web app. Manage cover screws, healing abutments, bone grafts and membranes. Our comprehensive database makes it simple to maintain a real-time and accurate log for all implants and regenerative materials. Implants are tracked by lot number for easy access in case of recall.



Sowingo also has a popular Medications Module

(1) Economic Report to the Dental Profession (Rep.). (2017, November). Retrieved <https://www.odacentral.ca/Apps/Pages/Main4>

(2) Brown, T. (2014, September 18). Practice Appraisal. ROI Corporation

Will tracking take more time? How easy is it?

Implementing an inventory management process will not only streamline your existing procedures but also save your staff time so they can provide quality care to your patients.

INVENTORY MANAGEMENT MOBILE & WEB APP

Scan items in and out with re-order alerts

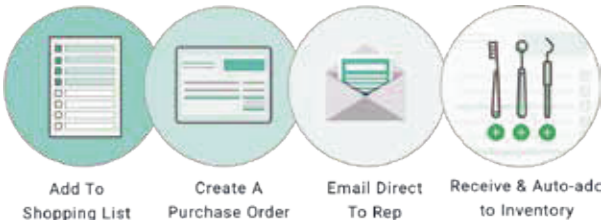
Be empowered to manage your supplies online, or scan items in and out using the Sowingo mobile app. Build custom inventory lists with re-order alerts to track all your sundries, such as gloves, gauze and bibs. Know at a glance what you have on hand, purchasing details, storage locations and expiration dates.



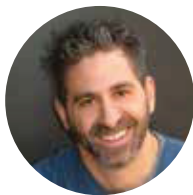
PURCHASE ORDERS

Create and send purchase orders direct to your suppliers

Add products to your shopping list and easily create purchase orders and send them to your preferred suppliers. Automatically restock inventory as products are received and also track partial fulfillment or backorders. Manage all your orders from all your suppliers to save money and time.



CASE STUDY



Dr. Rob Zaichick, Belleville Dentistry
"The first year we implemented Sowingo we saved \$30,000"

I was shocked when I realized we were stocking over 800 supplies, many of which were duplicates and passed expiration. Since Sowingo, we've cut back on our inventory by two thirds. At a glance, everyone knows what we have on hand and exactly how much we need to order. Expiration dates have never been an issue since.

"Since the release of the mobile app, we've been scanning products in and out, and it has been awesome! We spend less time doing counts, and scanning takes seconds."

- Belleville Staff Member

Financials

Office Type: General Dentistry
Treatment Rooms: 6
Sowingo Annual Subscription: ~~\$175~~ \$140/month
(AAOMS virtual conference pricing)

	Before	After
Dental supplies	\$120,000	\$96,000
Loss due to disorganization	\$2,300	-
Loss from inaccurate ordering	\$1,100	-
Staff time and continuity gains	\$2,100	-
Loss due to expired products	\$2,000	-

Total expenses	\$127,500	\$96,000
Indirect savings		\$31,500

* More typical savings are 10-15K Per Year for most general dentists

CASE STUDY



Dr. Albert J. Haddad,
Yorkville Toronto Dental Specialists

"Besides peace of mind, Sowingo has helped us save between 10-15% on our supply costs"

Sowingo has changed the way we run our office. There can be so much going on in the practice, and to be in control of it all on one platform is phenomenal. We can easily manage stock and consignment implants and track key details such as referring doctors and lot numbers. With one click, we can view all upcoming alerts and expiration dates. The more my staff use Sowingo the more information I get on our spending via reports.

Sowingo's mobile app is very practical and has saved me so much time. I'm able to scan implants out before the patient even leaves the chair.

- YTDS Staff Member

Financials

Office Type: Oral & Maxillofacial Surgery		
Treatment Rooms: 5		
Sowingo Annual Subscription: \$225 \$180/month (AAOMS virtual conference pricing)		
	Before	After
Dental supplies	\$95,000	\$87,000
Loss due to disorganization	\$2,750	-
Loss from inaccurate ordering	\$1,100	-
Staff time and continuity gains	\$2,700	-
Loss due to expired products	\$3,200	-
Total expenses	\$104,750	\$87,000
Indirect Savings		\$17,750

Compliance Tools included with your Sowingo Subscription



STERILIZATION COMPLIANCE & RECORD KEEPING

Stay compliant with infection control requirements



CERTIFICATIONS

Manage license, permit & equipment renewals all in one place

Easy As:

- 1 Book A Demo
- 2 Get a Free Trial
- 3 Choose the Right Plan

Take control of your dental practice with Sowingo

Learn More Today

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