

# AAOMS Advantage



**AAOMS Advantage<sup>SM</sup>**  
Spend. Save. Support.

*Look for this logo on a company's advertisement. It assures you the company has been thoroughly reviewed and accepted as an AAOMS Advantage Partner.*

AAOMS Advantage Partners have been chosen because of their commitment to the oral and maxillofacial surgery specialty, exhibited by their desire to provide you with the best resources and purchasing experience. Their stream of royalty payments\* throughout the year helps fund the goals of AAOMS, including its advocacy efforts and other important programs and services. To learn more and keep up-to-date on new Partner offerings, visit **AAOMSAdvantage.org**.

*\*Quarterly royalty payments vary based on AAOMS member usage of each of the AAOMS Advantage Partners.*

## 3 reasons to use AAOMS Advantage Partners

### 1. Reviewed and approved by AAOMS

The first step in the review process is to evaluate whether the company has a product or service needed in an AAOMS member's practice. If the answer is yes, the potential Partner undergoes a rigorous review process that includes company background and financial reviews along with AAOMS contacting references. All Partners also must offer a special discount to AAOMS members and provide a quarterly royalty to AAOMS based on member usage. All information gathered about the potential Partner is then reviewed by the AAOMS Advantage Projects Committee and the Board of Trustees. If approved by both, the company becomes an AAOMS Advantage Partner. Visit **AAOMSAdvantage.org** to view more details about the Partner Programs.



### 2. Receive thanks

**AAOMS member award** – AAOMS thanks all members who use the AAOMS Advantage Partners in their practices and recognizes recipients of the annual AAOMS Advantage Member Award. Recipients of the annual Award who use six or more Partners in their OMS practice before Oct. 1 each year are given a \$100 discount on any webinar or in-person meeting to be used beginning in January of the following year. Identification of members using six or more Partners are through year-end reports submitted by the Partners. For more information, visit the Member Award page on **AAOMSAdvantage.org**.

**Share-the-Savings Contest** – Submit your experience using one or more of the AAOMS Advantage Partners in your practice and become eligible to receive FREE registration to an AAOMS Annual Meeting. Visit the **Share-the-Savings** page at **AAOMSAdvantage.org** for more information on how to submit written or video entries.

### 3. Get inspired

Read reviews from colleagues to see how they use AAOMS Advantage Partners to enhance their practice. Visit **AAOMSAdvantage.org** and click the **Reviews** tab at the top of the page.

*Learn more about each of the AAOMS Advantage Partners on the reverse side.*



**Partner Program<sup>SM</sup>**  
**Spend. Save. Support.**  
**AAOMS Services, Inc.**

**AAOMSAdvantage.org**

# AAOMS Advantage Partners

## Bank of America Practice Solutions – Practice financing

When you need financing for your dental practice, you want to work with someone who understands your industry. For almost two decades, Bank of America Practice Solutions has helped dental professionals across the nation reach their goals through smart financial solutions and expert guidance. Whether you own a practice or are just getting started, Bank of America Practice Solutions can provide customized financial solutions for your short-term needs and long-term aspirations. Association members receive a 50 percent reduction in loan administration fees. To learn more, call Bank of America Practice Solutions toll-free at **800-497-6076** Monday through Thursday 8 a.m. to 8 p.m. and Friday 8 a.m. to 7 p.m. Eastern. Be sure to mention you are an AAOMS member. You also can visit **BankofAmerica.com/PracticeSolutions** for more information or to schedule a phone consultation.

## CareCredit – Patient financing

Help make it easier for more patients to get needed surgery by adding CareCredit, a healthcare credit card, as an additional payment option. Call **800-300-3046, option 5**, to get started today and join more than 100,000 enrolled dental practices that accept CareCredit. Be sure to mention you are an AAOMS member.

## ConnectPay – Payroll and HR solutions

ConnectPay provides peace-of-mind payroll. Backed by decades of expertise in the dental payroll industry, ConnectPay tailors its payroll and tax solutions to every practice, connecting those who need them to trusted advisors in accounting, insurance, HR, retirement and beyond. Your dedicated Connected Service Representative will become an extension of your team, supporting your individual business needs. Call **877-551-0907** or visit **ConnectPayUSA.com** for more information. AAOMS members will receive preferred pricing and other benefits.

## Fiserv – Innovative payment options

Proud to be your Partner, Fiserv offers high-performance payment, security and customer engagement solutions designed to address your omnichannel payment needs. As a global leader in payments, processing more than 2,800 transactions per second and trusted by more than 6 million business locations worldwide, Fiserv offers end-to-end solutions designed for your practice, all delivered through a consultative service model with dedicated support for AAOMS members. Get reduced rates on credit and debit card processing, increase revenue while reducing costs, grow loyalty and protect cardholder data. Fiserv helps make it easy to provide seamless and secure payment experiences from anywhere. Call **888-317-5402** or email **tellmememore@fiserv.com** to connect with a Fiserv Sales Rep.

## MedXCom – Automated answering service

Designed with input from noted oral and maxillofacial surgeons, MedXCom is a cost-saving, dependable and incredibly easy-to-use, HIPAA-compliant, automated answering service with a live operator option. Features include the ability to record all calls, caller ID protection, voice-to-text transcriptions and Android/iOS apps that allow you to easily transfer call coverage to a colleague and control how and when you are reached for urgent calls. AAOMS members receive a 30-day complimentary trial and preferred pricing. Visit **MedX.com/AAOMS**, call **877-633-9776, ext. 700**, or email **sales@medx.com**.

## Nuell, Inc. – Repair of powered dental instruments

Nuell, Inc., specializes in the repair of pneumatic and electrical drills as well as the accessories that are used in conjunction with them (i.e., cords, bur guards and foot pedals). AAOMS members receive a 10 percent discount off all repairs along with other special benefits throughout the year. Contact Nuell customer service for more information at **800-829-7694**. If you have not yet enrolled in the AAOMS Advantage Partner Program, you will need your AAOMS ID number when calling to enroll.

## Office Depot/OfficeMax – Office supplies and custom printing

AAOMS members (U.S. only) enrolled in this Advantage Partner Program receive up to an 80 percent discount off list price for office supplies and other services. AAOMS member discounts apply to online ordering and in an Office Depot/OfficeMax retail outlet if you are enrolled

correctly through the AAOMS Advantage Program. Email **aaomsadvantage@aaoms.org** to review your enrollment status with Office Depot. Be sure to have your AAOMS ID number handy.

## Optum360 – Coding Guide for OMS and other coding essentials

Order the 2022 edition of coding resources for oral and maxillofacial surgeons, including the Coding Guide for OMS and select ICD-10 products, and subscribe to EncoderPro.com, a powerful online coding tool that includes content from more than 37 coding reference products – all at a discount to AAOMS members. Join the hundreds of AAOMS members using Optum360 products today. Visit **Optum360coding.com/AAOMS** or call **800-464-3649, option 1**, to place your order.

## PCIHIPAA – HIPAA protects patients. OSHA protects employees. PCIHIPAA protects you.

Enroll in PCIHIPAA's OfficeSafe Compliance Program. Easily and affordably protect your practice from a HIPAA or OSHA violation or data breach. Program includes unlimited access to the OfficeSafe portal and account management team, \$250,000 in Data Breach and Network Security Insurance, \$25,000 in OSHA fine protection, online training, Identity Restoration Protection and more. AAOMS members receive a discount on OfficeSafe and a free HIPAA risk assessment. Visit **PCIHIPAA.com/AAOMS** or call **800-588-0254**.

## PD-Rx Pharmaceuticals, Inc.\* – Prepackaged medication for in-office dispensing

PD-Rx offers over 6,000 prepackaged medications for in-office dispensing needs with a specially priced formulary for OMS practices. Its no-cost, easy-to-use, web-based software enhances the dispensing experience, from managing your medication inventory and facilitating online ordering to ensuring state regulatory compliance with PDMP programs. Visit **PDRx.com** or contact PD-Rx sales or customer service representatives at **800-299-7379** for more details.

## Practice Metrix – Business report tool

Practice Metrix has served the dental industry for over a decade with innovative software and solutions focused on enhancing business value. Practice Metrix's suite of products and services includes Practice Pilot (OMSVision and CS WinOMS) and Snapshot Pro (OMS-Exec), a comprehensive business reporting dashboard highlighting Key Performance Indicators for your OMS practice. This dashboard also will gather data for the OMS Quality Outcomes Registry (OMSQOR®) initiative. Other Practice Metrix products and services include:

- **My Patient Exchange** – A real-time, cloud-based HIPAA-secure practice communication, imaging and documentation management portal.
- **Business Coaching** – Transition your practice to the next level through comprehensive, deep analysis of business operations and financials implemented via proven solutions.

Visit **PracticeMetrix.com** or call **610-922-8890** to learn more about how Practice Metrix can benefit your business and take advantage of a free coding and billing review. Email Charlie Burns at **cburns@practicemetrix.com**.

## Practice Quotient, Inc. – PPO analysis and negotiation

Practice Quotient, Inc., a national dental network contract analysis firm, increases your bottom line revenue by negotiating higher reimbursements from PPO fee schedules. It will evaluate the merits of being a participating provider for the various insurance companies in your practice's region based on provider compensation and your specific patient acquisition strategy. The objective is to increase the profitability of your practice year over year and protect the overall business value in the long term. As an AAOMS Advantage Partner, Practice Quotient has agreed to a special consultation fee of \$150 for AAOMS members (normally \$395). Visit **PracticeQuotient.com/who-we-serve/oralsurgeons** or call **470-592-1680** to schedule a consultation.

## Scientific Metals\* – Refine old crowns and bridges

This approved refining program assays your scrap metals for an accurate value. Learn more about this AAOMS Advantage Partner that includes FREE pickup of metals by visiting **ScientificMetals.com/AAOMS** or calling **888-949-0008** and identifying yourself as an AAOMS member.

## SoFi – Refinancing of student loan debt

SoFi refinances student loan debt at lower rates than federal and/or private options, saving borrowers thousands over the life of their loan. Benefits of SoFi include low fixed and variable rates, flexible repayment options, career advisory and social events for members. SoFi does not charge any fees – no origination fees and no prepayment penalties. AAOMS friends and family receive a 0.25 percent rate discount when they apply through **SoFi.com/AAOMS**. Contact SoFi's dedicated customer service team at **833-277-7634** or email **partner@sofi.com**.

## Southern Anesthesia & Surgical, Inc. (SAS) – Pharmaceuticals, surgical supplies and OMS specialty products

For more than 30 years, including a relationship of more than 20 years with AAOMS, SAS has been known for top-notch service and dental surgical expertise. SAS customers enrolled in the AAOMS Buying Group will receive a 5 percent upfront discount. SAS AAOMS Buying Group customers who reach an annual spend of \$15,000 will be enrolled in the AAOMS Choice Buying Group and receive a 10 percent upfront discount. For more information, call **800-624-5926** or visit **SASrx.com/AAOMSChoice**.

## Sowingo – Inventory management software designed for oral surgery practices

Reduce overhead using Sowingo's cloud-based e-commerce and inventory management platform, available on desktop and mobile. Sowingo will empower your team with easy-to-use features to manage everything from implants, abutments, membranes, bone grafts, medications to surgical supplies. Sowingo's reporting platform provides valuable insights and visibility into usage and spending, referring doctor trends along with implant placement records. Take complete control of your practice's inventory with real-time alerts for supply levels and expiration dates and easily purchase with a click of a button. All AAOMS members receive a 10 percent discount. Visit **Sowingo.com** or call **888-997-3133** to book a complimentary demo and take advantage of a 14-day free trial of the software.

## StemSave, Inc.\* – Stem cell banking from teeth

Enhance your practice and expand your care by providing stem cell banking services to your patients. AAOMS members enrolled in the program earn an administration fee for their assistance with each successful tooth collection. Visit **StemSave.com** or call **877-783-6728** for more information. Mention you are an AAOMS member for other practice benefits.

## Transworld Systems, Inc. – Accounts receivable and collections redefined

Don't pay high collection agency percentages! Transworld Systems (TSI) provides accounts receivable management and collections redefined with a 50-plus-year track record, providing fixed-fee-per-account A/R management solutions to practices nationwide. Integration with most dental and oral surgery software allows AAOMS members to get paid faster through early intervention while saving staff time, maintaining profit margins and protecting patient relationships. TSI's unparalleled level of data security, guaranteed compliance and use of predictive analytics enable more collection of your money while protecting patient relationships and patient data. With low fixed-fee pricing per account, no percentages are taken. AAOMS members receive preferred pricing and personalized client service. Call **800-294-3710** and identify yourself as an AAOMS member.

## Vyne Dental (formerly NEA) – Claims, attachments, encrypted email

Know when your claims are accepted, where your money is and that your communications are encrypted. Save time and money through claims processing, attachments and encrypted email. Vyne Dental provides easy-to-use software that simplifies the process of claims and attachment management, facilitates secure communication, speeds up payments and helps your practice thrive. Visit **Vynedental.com**.

*\*These AAOMS Advantage Partners offer residual income.*