



COLUMBIA SOUTHERN UNIVERSITY

Learning Partnership

Benefits Guide

How Learning Partnerships Benefit Your Company

11,000+
Partner Members

With the Learning Partnership program at Columbia Southern University, companies and organizations can enhance members and their families' lives with education. More than an employee benefit, education is a strategic investment which will give your organization the edge needed to thrive in today's economy.

- » CSU manages partnership administration
- » Relevant degree programs for partner industries
- » Coursework reflects real-world situations within partner industries
- » Access to CareerQuest, CSU's database of student and alumni job-seekers
- » Non-binding, no-cost agreement
- » Customized MOU agreements
- » Educated workforce
- » Increased employee retention
- » Tuition savings for member companies

To get started, complete the enclosed Memorandum of Understanding (MOU) located in the rear pocket or visit **ColumbiaSouthern.edu/Partners**

CAREERQUEST

Work one-on-one with CSU's dedicated career counselors to find the perfect fit for your latest job opening. Career counselors will help you access CSU's student job database, CareerQuest, to build a highly trained and skilled workforce.

CareerQuest allows employers to:

- » Review resumes
- » Post national and international jobs and internships
- » Tap into a highly-motivated, well-educated student and alumni pool of job-seekers
- » Create automated application packets when a job expires
- » Screen applicants based on areas of study, graduation dates and GPA
- » Contact applicants

Exclusive Learning Partner Benefits

With more than 3,000 Learning Partners across the nation, Columbia Southern University has already provided training and education to thousands. Learning Partners have exclusive benefits at CSU. Not only are these benefits available to our partners' employees, but they are also available to employees' spouses and children.



Tuition discounts



Exclusive Scholarships



3000+
Learning Partnerships
With CSU



Family discounts



CareerQest

Mark Sealy
CSU Graduate





Maritza Sanchez
CSU Graduate

Why Choose CSU?

At Columbia Southern University, we truly believe in offering students flexible, affordable, trusted online degree programs with exceptional service. By giving our students the tools they need to succeed, we provide them with an opportunity to take charge of their education in a way that no other university offers. Learn how CSU can help your employees through education.



Flexible Online Learning Options

Giving our students the flexibility they need to fit education into their busy schedules is at the core of our mission. Our courses are designed to accommodate working professionals, moms, dads and anyone else who is balancing school with other life commitments.



Low Tuition Rates

At CSU, we pride ourselves on providing our students with the strongest online degree programs at an affordable rate. On average, our tuition is less than half the cost of our competitors and textbooks are provided at no cost.



Quality Degree Programs

Carefully designed and taught by experienced industry experts, CSU's courses have been recognized for their quality academic content, high-caliber instruction and commitment to advancing the industries that they serve.



Military & Veteran Supportive

CSU's dedicated military support staff is comprised of current and former military members who understand the unique needs of these students and their families. They provide support with GI Bill®, military training credits, Tuition Assistance and more.



Transfer Credit

CSU allows transfer credit for your prior academic credits, training and relevant professional licenses and certifications. To make the process as easy as possible, CSU will request transcripts from your previously attended institutions on your behalf, at no cost to you.

Quality Degree Programs

Associate Degrees

- » **General Studies***
- » **Business**
- » **Criminal Justice**
- » **Emergency Medical Services**
- » **Fire Science**
- » **Health Information Science**
 - Track I, Medical Coding Emphasis
 - Track II, General Curriculum Emphasis
- » **Occupational Safety & Health**

Bachelor's Degrees

- » **Business Administration**
 - General
 - Finance
 - Hospitality & Tourism
 - Human Resource Management
 - Information Technology
 - International Management
 - Management
 - Marketing
 - Project Management
 - Sport Management
- » **Criminal Justice Administration**
 - Arson Investigation
 - Forensics
- » **Emergency Medical Services Administration**
- » **Environmental Management**
- » **Fire Administration**
 - Fire Investigation
- » **Health Care Administration**
 - Emergency Medical Services
- » **Homeland Security**
- » **Human Resource Management**
- » **Information Systems & Cyber Security**
 - General
 - Homeland Security
- » **Information Technology**
- » **Occupational Safety & Health**
 - Construction Safety
 - Fire Science
 - Oil and Gas
- » **Organizational Leadership**
- » **Psychology**

Master's Degrees

- » **Business Administration**
 - General
 - Entrepreneurship
 - Finance
 - Health Care Management
 - Human Resource Management
 - Marketing
 - Project Management
 - Public Administration
- » **Criminal Justice Administration**
- » **Emergency Services Management**
- » **Homeland Security**
 - Criminal Justice
 - Emergency Services Management
 - Management
- » **Occupational Safety & Health**
 - General
 - Environmental Management
- » **Organizational Leadership**
- » **Public Administration**
 - General
 - Criminal Justice Administration
 - Emergency Services Management
- » **Public Health**
 - General
 - Community Health Education

Doctoral Degree

- » **Business Administration**
 - Dissertation Opt. 1, Theoretical-Based Study
 - Dissertation Opt. 2, Research Project-Based Study

Certificates

CSU offers direct enrollment and embedded certificates. A student earns a direct enrollment certificate by enrolling in the certificate program only and completing the requirements of the certificate. A student earns an embedded certificate by completing courses that meet the requirements of the embedded certificate within the degree program of record.

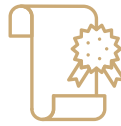
Undergraduate	Direct*†	Embedded
Cybersecurity	✓	
Emergency Management	✓	
Environmental Management	✓	✓
Fire Science	✓	✓
Finance	✓	✓
Hospitality & Tourism	✓	✓
Human Resource Management	✓	✓
Information Technology	✓	✓
International Management	✓	✓
Management	✓	✓
Marketing	✓	✓
Military Operations	✓	
Occupational Safety & Health	✓	✓
Project Management	✓	✓
Psychology	✓	
Sport Management	✓	✓

Graduate	Direct*†	Embedded
Environmental Management	✓	✓
Finance	✓	✓
Health Care Management	✓	✓
Human Resource Management	✓	✓
Marketing	✓	✓
Occupational Safety & Health	✓	✓
Project Management	✓	✓
Public Administration	✓	✓

*These programs are not eligible for Federal Student Aid.
†These programs are not eligible for VA Funding.

For more information about our graduation rates, the median debt of students who have completed the program, and other important information, please visit our website at ColumbiaSouthern.edu/Disclosure.

Continuing Education*†



Whether you're ready to take the next step in your career through certification or you just want to learn more about your industry, CSU's Continuing Education Department can help you develop professionally—no matter how much you've already achieved.

Course Number	Course Title	CEUs Earned
BHT 1001	Introduction to Abnormal Psychology	4.0
BHT 1002	Forensic Sociology of Addictions	4.0
BHT 1003	Behavioral Crisis Management	4.0
BHT 1004	Introduction to Operations	4.0
CE 1001	Incident Safety Officer	11.0
CE 1002	Health and Safety Officer	9.0
CE 1003	Fire Officer I	4.2
CE 1004	Fire Officer II	4.2
CE 1006	Developing Fire Service Professionals	5.2
CE 1101	CHST® Exam Prep	3.3
CE 1102	Industrial Hygiene for Safety Professionals	5.5
CE 1103	ASP® Exam Prep	3.6
CE 1104	CSP® Exam Prep	2.7
CE 1105	Maritime Hazardous Materials Inventory	4.0
CE 1201	School Safety and Security: Next Steps	2.3
CE 1202	Human Trafficking Awareness	4.2
CE 1203	The United States' Response to Human Trafficking	5.2
CE 1204	Law Enforcement Investigations of Human Trafficking Crimes	4.8
CE 1205	Introduction to Forensic Investigation	4.8
CE 1206	Digital Forensics and the Courtroom	3.2
CE 1300	Certified Community Paramedic Review Course	11.0
CE 1401	PMP® Exam Prep	12.0
CE 1402	Foundational Math for Business	3.0

*Note: Continuing education courses are not eligible for Federal Student Aid, Military Tuition Assistance, VA Funding or Learning Partner tuition discounts. Course tuition does not include certification exam, unless stated otherwise.

Rates and courses are subject to change. Please visit our website at ColumbiaSouthern.edu/CE to see the most current listing of available courses and pricing.

Patrick Rhinehart
CSU Graduate



Accredited Member Distance Education
Accrediting Commission
1101 17th Street, NW, Suite 808
Washington, DC 20036 (202)234-5100



Daryl Hogan
CSU Graduate

Exclusive Scholarship Opportunities

Learning Partner Scholarship

The Learning Partner Scholarship is offered multiple times per year. The scholarship will cover up to 60 hours and be applied directly to the recipient’s tuition for up to three years or until the completion of the selected degree program, whichever comes first. To apply or to learn more, visit ColumbiaSouthern.edu/LPScholarships.

<i>Learning Partner Scholarship Application Period</i>	<i>Award Month</i>
January – March	April
April – May	June
June – August	September
September – November	December

All awards will be announced by the last day of the award month. All applicants will receive an email notification.

Ways to Save

At CSU, there are many Ways to Save including scholarships, military tuition assistance, Learning Partnerships and more. Here are a few of our payment options:

» **Transfer Credits Accepted**

CSU allows transfer credit for your prior academic credits, training and relevant professional licenses and certifications.

» **Military & Veteran Benefits**

Assists with Veterans Affairs benefits through DANTES, Tuition Assistance, GI Bill® and Veterans Flexible Enrollment.

» **Learning Partner Discount**

Access exclusive partner tuition discounts, scholarships and more.

» **Federal Student Aid**

Federal Student Aid offers federal grant and loan programs administered by the U.S. Department of Education.

» **Pay as You Learn**

Weekly, biweekly, monthly and full payment options.

» **Scholarships**

CSU awards more than 20 scholarships annually to current and future students.

» **Textbooks Included**

Textbooks are always included at no cost to our students.

» **Corporate Reimbursement**

Many companies provide tuition assistance or benefits for employees seeking academic advancement. Contact your employer to learn more.

"GI Bill" is a registered trademark of the U.S. Department of Veterans Affairs (VA). More information about education benefits offered by VA is available at the official U.S. government website at www.benefits.va.gov/gibill.



Tony Tindell
CSU Graduate



Learning Partnership Frequently Asked Questions

How does my organization become a Learning Partner?

Complete the enclosed Memorandum of Understanding (MOU) located in the rear pocket or visit ColumbiaSouthern.edu/Partners.

How does a Learning Partnership work?

CSU Learning Partners sign a non-binding agreement that allows our institution to offer a 10% tuition discount on all online classes to your employees/members along with an application fee waiver (\$25 value). Textbooks are provided at no cost.

Can my family receive the Learning Partner Discount?

Spouses and children of employees/members are also eligible to take advantage of these benefits.

What is the cost?

There is no cost to become a learning partner.

How many employees have to enroll if we become a Learning Partner?

There is no specific number of employees that have to enroll.

When will my Partnership begin?

The partnership will begin upon receipt of the signed MOU and completed questionnaire.

Can the non-binding Learning Partnership agreement be changed to fit my guidelines?

Yes, we can adapt the agreement to fit your guidelines and policies. We do ask permission to place your business/organization name and logo (if provided) on our website.

How long does the Learning Partnership last?

The Learning Partnership remains active indefinitely or until either party chooses to discontinue the relationship.

By becoming a Learning Partner, are we agreeing that our employees/members will only use CSU?

No, the partnership agreement is non-exclusive. It simply means that if any of your employees/members choose to become a student with our institution, they will receive the benefits included in the partnership agreement.

Are there scholarship opportunities for CSU Learning Partners?

The Learning Partner scholarship will be applied directly to the recipient's tuition for up to three years or until the completion of the selected online degree program, whichever comes first.

The dates for the scholarships are:

January–March	April
April–May	June
June–August	September
September–November	December

What is CareerQuest?

CareerQuest is a web-based employment management system. This is an outstanding source available to you that will assist in your search for highly-qualified college students and graduates for internships, part-time, and full-time career opportunities. Through CareerQuest you may also share career opportunities with CSU students and alumni.



Memorandum of Understanding

(This MOU is not a legally binding contract and may be canceled at any time without penalty or recourse)

About the Institution:

Columbia Southern University (CSU), is an online university accredited by the Distance Education and Accreditation Council which is recognized by the U.S. Department of Education.

wishes to offer educational opportunities to its employees/members by becoming a Columbia Southern University (CSU) Learning Partner. This partnership is designed to assist Learning Partner employees/members in achieving their educational goals in career appropriate disciplines.

A. Learning Partner benefits include:

- » 10% tuition discount on all classes and waiver of the Application Fee. This benefit extends to spouses and children of the Learning Partner employee/member.
- » Textbooks provided at no cost.
- » Exclusive scholarship opportunities for Learning Partner employees/members.
- » A complimentary evaluation of previously earned educational credits and training/professional certifications for consideration of transfer credit.
- » Complimentary access to our Writing and Math specialists through the Student Success Center.
- » A dedicated landing page for Learning Partners on the CSU website for prospective students and student enrollments.

B. Learning Partner benefits may also include:

- » Designation of the Learning Partner name on the CSU website and University marketing materials.
- » Display of the Learning Partner's logo (if provided) on the CSU website and University marketing materials.
- » Feature articles of the Learning Partner through press releases and marketing campaigns.
- » Complimentary access to CSU Career Quest to advertise employment and internship opportunities.
- » Scheduled visits or presentations to promote the Learning Partnership benefits to Learning Partner employees/ members.
- » Discounts on Continuing Education training and learning opportunities.

C. As a Learning Partner, the organization will:

- » Agree to inform all employees/ members of the Learning Partner relationship and benefits as one of their options for education.
- » Keep CSU informational materials on site and make them available to employees/members.
- » Assign a liaison within the Learning Partner who is willing to accept and distribute communications from the CSU liaison and/or a CSU representative.
- » Provide information to the CSU liaison regarding Employee Benefits Fairs and Education Fairs once date and time have been established.
- » Agree to be contacted via email by a representative of Columbia Southern University and/or Columbia Southern Education Group.

This Learning Partnership will take effect from the date of signing and will remain in effect unless terminated by one or both parties. This Memorandum is agreed to and executed on this _____ day of _____ in the year _____.

PARTNER SIGNATURE: _____

PRINT NAME: _____

TITLE: _____

OUTREACH REPRESENTATIVE: _____

COORDINATOR OF CORPORATE PARTNERSHIP: _____



**COLUMBIA
SOUTHERN**
UNIVERSITY

Learning Partnership Questionnaire

To complete the Learning Partner process and receive the partnership benefits, please provide answers for the questions below:

1. Tell us about your company/organization:

NAME OF COMPANY/ORGANIZATION

PHYSICAL ADDRESS

CITY STATE ZIP CODE

BEST CONTACT METHOD

COMPANY WEBSITE

2. List the liaison your organization has chosen, along with his/her title, phone number and email address.

LIAISON NAME

TITLE

()
PHONE

EMAIL ADDRESS

3. Provide the name, title, and contact information for a secondary point of contact to assist in your absence.

SECONDARY CONTACT NAME

TITLE

()
PHONE

EMAIL ADDRESS

4. Total number of employees and/or members associated with your company/organization?

5. Does your company/organization offer tuition assistance or reimbursement for educational expenses?

☐ Yes ☐ No

6. Does your organization require or recommend additional education for advancement?

☐ Yes ☐ No

7. Which manner do you prefer to promote CSU and the partnership within your company/organization? (check all that apply)

- | | |
|---|---|
| <input type="checkbox"/> Visit, Presentations | <input type="checkbox"/> Intranet |
| <input type="checkbox"/> Flyers, catalogs, etc. | <input type="checkbox"/> Exclusive Emails |
| <input type="checkbox"/> E-Newsletter | |

8. A CSU Outreach Representative may be in your area and may contact the liaison you have assigned to visit your company/organization. With your consent, the Outreach Representative will conduct presentations and meet with those interested in furthering their education.

Would you like one of our Outreach Representatives to visit or present to your company/organization?

☐ Yes ☐ No

9. Does your company/organization host an annual Employee Benefits Fair/Educational Fair?

☐ Yes ☐ No

10. Would you like for an Outreach Representative to attend your annual Employee Benefits Fair/Educational Fair?

☐ Yes ☐ No

Please ask current CSU students to contact their Admission/Student Services representative to have the partnership added to their record to obtain the Learning Partner discount.

If you have an employee who is interested in receiving more information about CSU, our partnership counselors are available to answer any questions at 800.344.5021 or OutreachAdmissions@ColumbiaSouthern.edu.