

Government Banking

Whether it's a local, county or state government, or a higher education institution, our team has years of experience supporting public sector entities and managing their funds. With our deposit, loan and investment products, we provide flexibility along with the control needed to achieve the best possible return.

Deposit and investment accounts

- TD Bank is #5 in the US for Government Banking Deposits
- Interest and non-interest earning accounts
- Short and long-term investment accounts

Financing products

- Tax, bond or revenue anticipation notes
- General obligation or revenue bonds
- Municipal leasing

Treasury Management Services

- TD eTreasury®
- TD EscrowDirect
- TD Account Reconciliation
- TD Positive Pay
- TD Integrated Payables
- TD Digital Express
- TD Lockbox
- TD Commercial Plus Card



Cheryl Griffith

Government Banking Group Manager
Relationship Manager
Union County



Lisa Semple

Relationship Manager
Sussex, Morris, Somerset, Middlesex,
Mercer, Hunterdon, and Warren Counties



Daniel Rodriguez

Relationship Manager
Bergen, Hudson, Passaic, and
Essex Counties



Melissa D'Alessandro

Relationship Manager
Gloucester, Cumberland, Salem,
Atlantic, Cape May, Camden, and
Burlington Counties



Gordon Thomas

Relationship Manager
Camden, Ocean, and Monmouth Counties

Cheryl L. Griffith
Senior Vice President,
Government Banking Group Manager of NY, NJ, and PA
One Royal Road
Flemington, NJ 08822
Phone: (908) 237-4723
Email: Cheryl.Griffith@td.com



Cheryl Griffith, Senior Vice President, is the Government Banking Group Manager for Metro NY/NJ/PA of TD Bank, America's Most Convenient Bank®. She is responsible for managing the growth, retention, and profitability of the Government Banking portfolio. Additionally, she supervises a team of eight Relationship Managers and three Account Managers in the respective markets.

Collectively, her team manages 62 percent of TD Bank's overall Government Banking Deposit Portfolio. This portfolio consists of deposits from over 800 clients, along with a sizeable short-term loan portfolio. Footprint wide, the TD Bank Government Banking portfolio is ranked 5th in North America based on overall deposits. This is especially noteworthy given that TD Bank is only located on the East Coast.

Cheryl began her banking career in 1981 as a part-time teller. Remaining in Retail Banking for a time, she worked for Peoples National Bank of Central Jersey and United Jersey Bank. Her last retail assignment was that of Store Manager from 1987-1988. She then transitioned to Government Banking as a Relationship Officer in 1993 and joined TD Bank as a GBRM in 2000. She was named "Government Banker of the Year" in 2001.

From 2010 to 2017, Cheryl was the Head of Government Banking at TD Bank, achieving the tremendous accomplishment of transforming the business into a sustainable growth model of profitability and efficiency. Upon reaching pre-set milestones a year ahead of schedule in November 2017, the Government Banking teams migrated back into the Local Regional Market structure, under the Regional Presidents.

Cheryl is a member of numerous noteworthy and visible organizations including the National Association of State Treasurers, the Association of School Board International, the National Government Finance Officers Association, the New Jersey Association of School Business Officials, and the New York State GFOA. She is a Trustee for the NJ League of Municipalities Education Foundation. Cheryl is also active in the NJ Honor Flight, which honors Veterans from the Korean War, Vietnam War and World War II, by organizing an annual trip to DC which visits the War Memorials.

An advocate for TD Women in Leadership and TD GenNext US, Cheryl currently participates in numerous mentoring programs, advising both women and men within the TD Bank organization.

Cheryl has successfully completed TD's Executive Build for the Future Program. She has been a panelist/speaker for The National Diversity Council's Women in Leadership events in NYC and Florida.

Cheryl is a 1991 graduate of American Institute of Banking. She also completed Disney's Approach to Leadership Excellence in February 2014. In January, 2015 she very proudly completed Rutgers Executive Woman Leadership Program. She resides in Clinton, NJ.

Lisa Semple, Vice President
Government Banking Relationship Manager
One Royal Road
Flemington, NJ 08822
Phone: (908) 237-4713
Email: Lisa.Semple@td.com



Lisa Semple joined TD Bank in 2001 through the Commerce Bank acquisition. With over 30 years of banking experience, 19 of which have been dedicated to the Government Banking sector, she is responsible for servicing and growing the TD Bank's Government Banking services in Warren County, Hunterdon County, Middlesex County, Somerset County, Sussex County, Morris County and Mercer County.

Prior to Government Banking, Lisa has served in Branch Operations and Treasury Management Sales. She has a BS in Business Administration from Rider University and is a long-time member of the NJASBO, GFOA, NJAC, and NJTCTA.

Daniel Rodriguez, Vice President
Relationship Manager
1000 MacArthur Blvd
Mahwah, NJ 07430
Phone: (201) 236-2668
Email: Daniel.Rodriguez@td.com



Daniel Rodriguez is a Vice president and Relationship Manager. Daniel has over 25 years of banking experience, with an extensive background in retail and government banking. His territories encompass Bergen, Hudson, Passaic, and Essex counties with responsibilities in business development and managing the portfolios of municipal entities.

Melissa D'Alessandro, Vice President
Relationship Manager
201 West High Street
First Floor
Glassboro, NJ 08028
Phone: (856) 302-4512
Email: Melissa.A.Dalessandro@td.com



Melissa is the Government Banking Relationship Manager for Gloucester, Cumberland, Salem, Atlantic, Cape May, Camden and Burlington Counties in Southern New Jersey. She joined TD Bank, N.A. in 2001 and is responsible for developing new business, managing the profitability of her portfolio, servicing the customer's needs, maintaining relationships with line partners, referrals, and attending networking events and conventions.

Prior to joining the Government Banking Team, Melissa was TD Bank's Retail Market Manager (RMM) for Gloucester and Cumberland Counties. Before that, Melissa worked as TD Bank's Treasury Management Sales Officer, covering Gloucester, Cumberland, Atlantic, Cape May and Camden Counties.

Prior to joining TD Bank, N.A. Melissa held the similar positions in Commercial Banking at PNC Bank and CoreStates Bank.

Melissa has a Finance Degree from Stockton University and has been in the banking industry since 1993. She sits on the Board of Trustees for the Burlington County Institute of Technology Foundation.

Gordon Thomas, Vice President, **CCM**
Relationship Manager
6000 Atrium Way
Mt. Laurel, NJ 08054
Phone: (856) 533-2927 Email:
Gordon.Thomas@td.com



Gordon Thomas has been with TD Bank since June 2001. Currently, his primary responsibility are customers throughout Monmouth and Ocean Counties plus select customers in Camden City including Camden County. Before his current role, Gordon was an Account Manager and provided support to all NJ Government Bankers. He also worked as a Treasury Management Sales Support Specialist II where he supported Sales Officers and key customers in New Jersey, Pennsylvania & Delaware. Before working in Treasury Management Sales, Gordon served the entire Treasury Management Sales Team as a Proposal Analyst. He began his banking career as a Store Manager in Philadelphia, Pennsylvania.

Prior to joining TD Bank, Gordon spent over 18 years with American Water Works Company, an investor-owned water utility, starting as a Management Trainee and finishing as a Director of Finance where one of his responsibilities was Cash & Banking relationship management. Additional responsibilities included short and long-term liquidity management of the parent, a service company and 21 US subsidiaries plus monthly reports to the Board of Directors.

Gordon is a graduate of Virginia Tech University and outside of banking is active in his church as a lector & choir member.