

Government Technology is  
**Our Business**  
Customer Service is  
**Our Passion**

We Are More  
Than Just Software

**600+**

New Jersey Local  
Governments Served

**33+**

Years of Providing Software  
Solutions to New Jersey

**>98%**

Client Retention Rate

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“At Edmunds, we value our trusted relationship with our New Jersey clients. Our commitment to continued product enhancements and superior customer service is bolder than ever.”

-Bob Edmunds, Owner



### COMMUNITY

Founded on the principles of service and appreciation, our sense of community is rooted in the relationships we've built and the friendships we've made.



### EXPERTISE

With over 33 years of New Jersey local government experience, we are able to serve you better because we understand your needs.



### VALUE

We believe in providing solutions and services that will exceed your everyday needs and expectations, without the unreasonable price tag.

 **edmunds**  
GovTech

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# Benefits of the Cloud

## INCREASED UPTIME & PERFORMANCE

Never experience network downtime or failure again.

## INCREASED SECURITY

Cloud hosting is built with an infrastructure to secure your data better than an on-premise server.

## CONVENIENT ACCESS

Easily access your database from anywhere, at any time.

## UNLIMITED STORAGE

Never pay for additional server upgrades or storage.

## BACKUP & DISASTER RECOVERY

Cloud hosting provides disaster recovery as data is automatically backed up to three locations on a daily basis.

# 26 Integrated Solutions to Power NJ Local Governments



## FINANCIAL MANAGEMENT

Transform your finances with our Finance Super Suite, dynamic budgeting, paperless purchasing, workflows, business intelligence, and graphical dashboards.



## PERSONNEL MANAGEMENT

Manage Payroll and Human Resources for your local government agency with the Personnel Management modules, portal, and app.



## REVENUE MANAGEMENT

Experience automated Tax & Utility Billing and Collections, Work Orders, online payments, account inquiry, and more.



## MUNICIPAL MANAGEMENT

Streamline Fleet Management, Inventory Control, Parks & Recreation, Land Management, and more all from one place.



## WEB PORTALS

Allow your residents, employees, and vendors to have access to the easy-to-use online options they crave.



## MOBILE APPS

Your city or town can go mobile with our My Town App, Inspection App, Work Order App, eReq App, and more.

# Our e5 Implementation



## ENGAGE

During the Project Planning Phase, projects are reviewed, planned, and scheduled with the client's designated project manager.



## EXPLORE

The Client Business Discovery Phase consists of collecting all files and performing a detailed analysis and review of business processes, existing data, and critical business needs.



## EVALUATE

During the Data Assurance Phase, our experts perform a thorough and detailed assessment to ensure quality, accuracy, and business usability.



## EDUCATE

Training takes place over the course of the entire process; from the moment the project planning begins to post-implementation.



## EMPOWER

Once complete, we ensure all parties are completely satisfied and feel confident moving forward. The end goal of this process is to empower our clients to become experts in the use of their own system.