

**Invest in your career.
Invest in your community.
Become a CAI-NJ member today!**



Community Managers are the Professional Backbone of the Communities They Serve

The skills, knowledge, and expertise you bring are crucial. Your membership with CAI-NJ can:

**ADVANCE YOUR CAREER • INCREASE YOUR EARNING POTENTIAL • IMPROVE YOUR COMMUNITY
PROVIDE INFORMATION AND TOOLS TO MANAGE DIFFICULT PEOPLE AND SITUATIONS**

Member Benefits

CAREER & EDUCATION

Advance your career and increase your income earning potential with CAI's PMDP (Professional Management Development Program), which leads to accredited designations. Our members receive discounted rates for all CAI education and certification opportunities, and we provide tools for promoting your credentials and value as a manager in the market!

In addition, members have exclusive access to the CAI Job Market, the industry's leading online recruitment service and job bank.

EDUCATION & EVENTS

Invitations to chapter and national seminars, educational programs and networking events – more than 50 events per year attended by thousands of industry professionals. This includes our:

- National and chapter Conference and Exposition
- Education created exclusively for Community Property Managers
- Earn your designations through PMDP Workshops for Managers
- Educational Lecture Series and Roundtables
- Attend networking events and meet leaders in your industry
- Online webinars

WEBSITE RESOURCE

- Research Library
- Career Center and Job Market
- Legislative and regulatory news
- Directory of service providers

OTHER TOOLS

Through your membership, you also have access to:

- **Scholarship Opportunities** - CAI-NJ provides scholarships through our Jules Frankel Manager Scholarship Program.
- **Member Discount Programs** - Dell, Hertz, 40% off books and merchandise from CAI Press, and more.
- **Sample Forms and Templates** – Best practice forms and templates (from meetings to maintenance!) to save you time and money.
- **Industry Salary Survey** - The most comprehensive manager salary surveys for managers in our industry, available for a discounted rate.
- **Industry Statistics** - The latest comprehensive global, national and state data on community associations and their value.

compensation comparison

JOB TITLE	AVERAGE COMPENSATION WITHOUT CREDENTIALS	WITH CMCA	WITH AMS	WITH PCAM
Assistant Community Manager	\$44,993	\$50,156	\$65,783	–
Portfolio Manager	\$43,929	\$51,598	\$55,327	\$63,733
Onsite Manager	\$61,753	\$72,807	\$76,450	\$81,778
High-Rise Manager	\$77,512	\$83,408	\$89,359	\$103,171
Large-Scale Manager	\$112,309	\$114,296	\$118,524	\$130,350
CEO of a Management Company	\$109,777	\$124,973	\$130,008	\$158,373

This data is from the Foundation for Community Association Research's Community Association Manager Compensation and Salary Survey. The full survey is available in the CAI Press bookstore at www.caionline.org/shop.