



# ANY FLEET, ANY SIZE, **ANYWHERE.**

We operate directly as a bank-funded leasing company on a local, regional and national level.

## END-TO-END SERVICES

- ✓ Motor vehicle lease financing
- ✓ Vehicle procurement/acquisition
- ✓ Vehicle upfitting & accessories
- ✓ Equipment lease financing
- ✓ Fleet maintenance & fuel programs
- ✓ Open-end & closed-end leases
- ✓ Customized payment structures



# TBBK Direct Leasing™

# CUSTOMIZED **GOVERNMENT FLEET LEASING SOLUTIONS**

FOR YOUR AGENCY OR MUNICIPALITY



[tbbkdirectleasing.com](http://tbbkdirectleasing.com)

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ALL MAKES | ALL MODELS | BANK-DIRECT FUNDING

# DESIGNED WITH GOVERNMENT LEASING — IN MIND —

TBBK Direct Leasing understands the unique needs of state and local governments, agencies, school districts and affiliated non-profit organizations.

The benefits of our custom programs include:

- Competitive, bank-direct rates
- Proper documentation
- Flexible payment options

## MUNICIPAL AND STATE LEASING

When you need replacement patrol cars, reliable transportation for school kids, or a new fleet of street sweepers, you can count on TBBK Direct Leasing for flexible leasing options. For any city or statewide need, we can help you get the most competitive rates and terms.

## STRETCH YOUR BUDGET DOLLARS

Our leasing specialists create cost-effective leasing programs that fit your budgets and meet your expanding demands. We help you stretch those budget dollars in ways you may have never considered.

## OUR SERVICES

### VEHICLE LEASING



- ✓ Unmarked & marked patrol vehicles (including K-9)
- ✓ Motorcycles
- ✓ Administrative vehicles
- ✓ Fire engine & emergency response vehicles
- ✓ Buses, street sweepers & refuse trucks

### EQUIPMENT LEASING



- ✓ Camera & video communications, drones
- ✓ Security software systems
- ✓ Industrial & construction equipment
- ✓ Most specialized equipment

### UPFITTING (Costs included in lease)



- ✓ Ladder racks & tool boxes
- ✓ Van shelf & bin packages
- ✓ Aerial lifts
- ✓ Vehicle graphics & paint
- ✓ Most industry-specific equipment

### FLEET MANAGEMENT



- ✓ Vehicle selection & acquisition
- ✓ Preventive maintenance & repair
- ✓ Fuel card programs
- ✓ Tag & title services
- ✓ Vehicle relocation services

### COST MANAGEMENT



- ✓ National fleet-discount pricing
- ✓ Proper vehicle replacement cycles
- ✓ Fuel & maintenance cost tracking
- ✓ Extended warranty & service plans

## LEASING ADVANTAGES

### FINANCIAL FLEXIBILITY

More and more government agencies, states and municipalities are turning to vehicle leasing to maintain service levels while controlling costs.

### 3:1 BENEFITS OF LEASING



Based on annual budget dollars, it's possible to lease/finance THREE new vehicles for about the same price as purchasing ONE. (Assumes same vehicle manufacturer, model, options and geographic location).

### YOU ARE IN THE DRIVER'S SEAT

- ✓ Reduce capital expenditures
- ✓ Pay for vehicle costs over multiple budget years
- ✓ Cycle your fleet faster, reducing maintenance costs
- ✓ Access the expertise of fleet management specialists

TBBK : Direct Leasing™