

Let us help you reduce your energy usage and operating costs so you can focus on growing your business. Take advantage of SAVEGREEN on Main from New Jersey Natural Gas or Direct Install and NJ SmartStart from New Jersey's Clean Energy Program<sup>™</sup> (NJCEP) to make your business energy-efficient. Let us help you determine which program is best for you.

## **SAVEGREEN** on Main

From local boutiques to neighborhood convenience stores – SAVEGREEN on Main can help your small business become energy-efficient. Designed for businesses with annual energy usage of less than 5,000 therms, this program helps eliminate the cost barriers to your building's energy improvements with upfront rebates and 0% APR financing to help reduce energy costs and your bottom line.

#### Highlights include:

- · No-cost energy analysis with recommended improvements and a cost-benefit analysis\*
- Upfront 20% incentive to minimize out-of-pocket expenses\*
- Up to \$50,000 financing at 0% APR for five years through NJNG's On-Bill Repayment Program (OBRP)\*
- Potential to achieve performance incentive of 10% of total project costs for each of the first three years of participation
- All projects include the installation of a smart thermostat for compatible heating systems

### **DIRECT INSTALL**

This program is designed for existing small to mid-sized facilities with an average peak electric demand that did not exceed 200 kW in any of the preceding 12 months. SAVEGREEN provides upfront incentives to remove the cost of constraints for participating in the Direct Install from NJCEP. This affordable turnkey solution starts with a free energy assessment of your building and is designed to reduce costs by replacing lighting, HVAC systems and other outdated operational equipment including refrigeration, with energy-efficient alternatives.

#### Highlights include:

- NJCEP will pay up to 70% of retrofit costs. Terms and conditions apply.
- With SAVEGREEN's OBRP, you can finance the balance at 0% APR for three years.\*
- Work with NJCEP's network of participating independent contractors or choose your own. Terms and conditions apply.

## **NJ SMARTSTART BUILDINGS**

Whether renovating an existing space or upgrading equipment, this program provides an opportunity to upgrade the energy efficiency of your project. NJCEP provides individual energy efficiency rebates to help you achieve substantial energy savings, both now and for many years to come.

#### Highlights include:

- Receive NJCEP rebates for eligible commercial energy-efficient equipment.\*
- With SAVEGREEN's OBRP, you can finance the balance up to \$130,000 at 0% APR for 10 years.\*
- Choose your own contractor.

Contact Ray at 848-206-8406 with questions and to get your project started.



\*NJNG makes no warranties or representations, express or implied, as to the fitness for a particular purpose or merchantability of the energy analysis services, or the completeness or amount of energy savings resulting from an audit/analysis through SAVEGREEN on Main. Estimates of energy savings are generalized, and no particular amount of energy savings is promised or guaranteed. Smart thermostats are not compatible with all heating systems. Qualified NJNG customers may be eligible 0% APR on the OBRP. Terms and conditions apply. All offers are subject to available funding.

NJNG reserves the right, with approval from the State of New Jersey Board of Public Utilities, to terminate, modify, suspend or extend this rebate program. Direct Install and SmartStart are administered through NJCEP. NJNG provides financing for these programs.



# ENGINEERED SOLUTIONS

Improve Your Energy Efficiency and Bottom Line

**The Engineered Solutions** program from New Jersey Natural Gas (NJNG) is a multi-year initiative that funds the installation of energy conservation measures for market segments such as municipalities, universities, schools, healthcare facilities and non-profit entities.

After consultation by a professional engineer, the program offers eligible customers tailored energy-saving solutions, customized engineering and commissioning services designed to increase operational efficiency while reducing energy usage, utility costs and your bottom line. The program will provide expert-guided service throughout delivery to assist customers in identifying and undertaking large energy-efficiency projects, while requiring no up-front funding. After initial consultation, approved projects will include the following:

- Qualified customers will receive an in-depth energy audit of their facility, paid for by NJNG, and a detailed assessment and recommendations of energy-efficiency measures and estimated energy savings\*
- No upfront costs utilizing an NJNG buy down incentive of six years (to a level not less than three years) plus, 0% APR financing for five years through our On-Bill Repayment Program (OBRP)\*\*
- Upgrades for electrical and mechanical infrastructure including HVAC and lighting
- NJNG's commitment to high quality design and delivery

To learn more about this program, contact Jerry Ryan at 732-378-4920 or SavegreenCP@njng.com.

\*NJNG makes no warranties or representations, express or implied, as to the fitness for a particular purpose or merchantability of the energy audit services, or the completeness or amount of energy savings resulting from an audit/analysis. \*\*For example, a buy down incentive for a project with a 15-year payback will receive an incentive that will effectively reduce the payback to nine years by buying down the payback by six years. A project with a payback of seven years will receive an incentive which will effectively reduce the payback to three years. Qualified NJNG customers may be eligible for 0% APR on the OBRP. Terms and conditions apply. All offers are subject to available funding.